



## Canda International—the paper chemicals portal

### A NEW YEAR OF CHALLENGES for the paper chemicals industry

2008 is underway, may it bring success and enjoyment! Last year was tough for the paper chemicals industry with sustained high oil prices and the struggle to increase prices and maintain profitability.

The low dollar exchange rate has given a boost to the paper and paper chemicals industries in the USA. We continue to see the growth of a strong manufacturing and supply base in India and China along with growing investment in the Middle East. This all means more competition for the higher cost European paper chemical industry. With a strong fibre base, the outlook for South America and Russia is very positive.

[Click here for news and views from our weblog](#)

### CANDA INTERNATIONAL celebrates its first year of success

Since its formation in 2007, Canda International has built an impressive portfolio of clients with an interest in the paper chemicals business world-wide. Projects include:

- Manufacturing support: water-soluble polymers (UK)
- Auditing a UK tissue mill & reducing the cost of chemicals
- Investigating causes of productivity loss on a modern tissue machine and recommending improvements (UK)
- Supporting the an acquisition bid for a leading private equity company (Germany)
- Authoring a technology report on [Tissue Chemicals and Processes](#) for a major consulting company (Switzerland/UK)
- Consulting on the paper chemicals industry for a leading consulting company (Finland)
- Analysing the global market for OBA (China and India)
- Analysing the global market for ASA sizing (Sweden)
- Forming a JV paper chemical company (India)
- Sourcing paper chemicals in India and China (Europe)
- Technical & marketing support (India)
- Investigating options for marketing fluorochemicals globally (USA)
- Assessing opportunities for enzymes in the pulp and paper industry (Denmark/India)

[Click here for details from our web site](#)

### No 2: February, 2008



Consulting on all aspects of paper chemicals ..... A successful Paperex 2007 in Delhi

### A new source of dyes, OBAs and flocculants?

There are quality manufacturers of dyes, optical brightening agents and flocculants in India and China. Have you considered these sources?

The costs, quality and reliability of supply make them highly competitive with the traditional suppliers.

Please contact us if you are interested.

### Ready for the EU's REACH?

The EU REACH regulations came into force in June, 2007 and the pre-registration stage has started. Do you need help with the process of complying?

### NEWS AND VIEWS on the paper chemicals business – try our weblog



We are delighted with the number of readers who have taken an interest in our weblog ..... in the last 6 months there were over 1,000 new visitors to our site, with over 7,000 readers of our articles. Thanks to those who have given feedback and comments—we will continue to improve the site and add new and interesting topics. Our web site has been equally as popular, generating interests and new contacts from every continent.

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